

Contractor Comparison Worksheet

When it comes to evaluating a contractor to complete your outdoor project, it's important to ask the right questions. This helps to ensure that you are making a fair comparison between your options and choosing the best contractor for your needs. To get started, we've compiled a list of questions to help you evaluate your landscaping or outdoor design project – and we've already filled in some answers about Bahler Brothers for you.



General Company Questions	Bahler Brothers	Contractor A	Contractor B
How many years have you been in business?	Since 1985 (40+ Years)		
Are you fully insured and registered?	Yes – CT & MA		
Can you provide me a quality client reference list?	Yes – Booklet + online project map		
Will you provide a drawing of my project?	Yes		
Will you provide AutoCAD or 3D images?	Yes (fees may apply)		
Can I revise the drawing or design if I don't like it?	Yes (fees may apply)		
What is your payment structure?	3 equal payments; final due upon completion		
Do you charge for on-site consultations?	No		
Do you have office staff to answer calls?	Yes – during business hours		
Do you have a showroom or design center?	Yes – call ahead to visit		
Worksite and Crews	Bahler Brothers	Contractor A	Contractor B
Are the workers in company uniforms?	Yes		
Do I have a main point of contact during the project?	Yes		
Are the workers friendly and respectful?	Yes		
Is the worksite kept neat and organized?	Yes		

Comparing Paver Installation



Paver Installation Standards	Bahler Brothers	Contractor A	Contractor B
Are you CMHA certified?	Yes		
What do you use for base material?	8" compacted $\frac{3}{4}$ " gravel or No.8 Stone		
Do you use stone dust?	No – it doesn't meet CMHA standards		
How deep do you excavate?	At least 12", varies by soil		
Do you use filter fabric?	Yes – It prevents mixing with subsoil		
Do you use PVC for edging?	No – we use custom aluminum edging with 10" spikes every 8"		
What compaction equipment do you use?	9,000lb roller + plate compactor		
Do you offer a warranty?	Yes – 5 years on hardscapes		
Paperwork & Contract Stage	Bahler Brothers	Contractor A	Contractor B
I fully understand the contractor's design and terms within the contract			
I feel the design meets my wants and needs and addressed my concerns			
Communication with the contractor is responsive and timely			
The designer and/or sales team member has been professionally trained			

Comparing Wall Installation



Wall Installation Standards	Bahler Brothers	Contractor A	Contractor B
Are you CMHA certified?	Yes		
What do you use for base material?	8" compacted ¾" gravel or open-grade stone		
Do you use stone dust?	No – it doesn't meet CMHA standards		
How deep do you excavate?	Deep enough to bury at least 10% of wall height plus 8" base		
Is there drainage behind the wall?	Yes – 4" perforated pipe plus 3' of clear stone		
How do you backfill the wall?	3' column of ¾" drain stone plus compacted soil		
Does the wall need to be engineered?	Yes – Required if over 36" tall		
Do you use Geo-Grid?	Sometimes – based on height & conditions		
Do you offer a warranty?	Yes – 5 years on installs		
Paperwork & Contract Stage	Bahler Brothers	Contractor A	Contractor B
I fully understand the contractor's design and terms within the contract			
I feel the design meets my wants and needs and addressed my concerns			
Communication with the contractor is responsive and timely			
The designer and/or sales team member has been professionally trained			

Additional Notes

